

## New Handling & Disposal Fees Starting Jan 10th

Dear Friends, Family, and Wonderful Customers,

The last two years have been a challenge for us all. I have spoken to so many other business owners who are, like me, experiencing serious price gouging for shipping and supplies. We all want to continue to serve you and keep your costs fair. Abalone Coast needs your help to continue to serve in this crazy supply and demand construct that is currently happening.

In order to maintain quality, we will be adding a \$3 handling and disposal fee for in-house samples and a \$5 fee for samples that include subcontract work. To be clear this is per sample site, not sample container or analyses. If you bring in 2 sample bottles of in-house work, from one sampling location with 3 analyses on them, the fee is \$3. If you have two sets then the fee is \$6. This will offset what has happened to the price of gloves and pipettes which we use quite extensively. Thank you so much for your understanding. If things ever return to reasonable pricing I will gladly drop these fees.

This new policy goes into place on January 10th of 2022, so get your samples in! After all this blessed rain, it's a good time to check your wells for bacteria!

All the Best, Amanda